



PO BOX 213, Vashon WA 98070
vashonhealthcare.org

Board of Commissioner's Meeting April 7, 2021

Superintendent's Report

State Legislature Capital Allocation

As far as I know the money is in the Capital Budget based on what Joe Fitzgibbons has said.

Communications

I received an e-mail from Baruch Roter regarding Vashon Youth and Family Services where he serves on the Board. At some point he would like to make a presentation about VYFS to the VHCD board. He stated that they have been struggling with deficit budgets for a number of years. They were successful in getting help in 2020 via COVID emergency resources. Although at this time they are financially stable, he states that they are concerned about their financial future and may need support from an organization like the Vashon Health Care District to allow them to continue to provide these essential services.

Clinic Financials

I just received Sea Mar's February Month-End and YTD financial report for 4 months. The average monthly Net Gain for the clinic is down slightly to \$11,536. On an annual basis, this would represent \$138,429 above breakeven including the subsidy. Sea Mar is collecting only about 24% of billed charges YTD.

Clinic Collection Practices

In response to an inquiry, I spoke with Sea Mar's CFO and he informed me that they DO NOT send anyone to collection. They don't even have a contract with a collection company. The only qualifier to this is that since they contract for Lab services with Quest, a private company, patients who do not pay their balances on Lab bills may be sent to collection by Quest.

Legislative Update

SHB 1329 passed Senate Rules Committee and must be scheduled for a vote on the Senate floor.

ESHB 1056 has not yet been scheduled in the Rules Committee.

HB 1034, the bill to remove the Parks Districts from the \$5.90 cap, has passed both the House and Senate. It applies only to Parks Districts in Counties with populations exceeding 2 million.

Unfinished Business and Committee Reports

Unfinished Business

Foundation – As a follow-up to some questions at our last meeting, I spoke with Jay Rodne and he indicated that there are no issues with us spending the minimal dollars required to establish a corporation for a new Foundation. As for establishing an initial board of directors, he says its fine for the board to recruit individuals to serve as an initial board of directors. With that understanding, I do want us to have an agreement on the purpose of the Foundation. I believe we should be establishing a Foundation that is operated exclusively for the improvement and benefit of the Vashon Health Care District. I heard at least one suggestion that the Foundation should have a broader mission.

Administration and Finance

Wolczko

Payroll for March 16 – 31 requires approval in the amount of \$3518.61.

Outreach Committee

Pryne/Brown

The meeting was held on April 6. Discussion occurred regarding distribution of the FAQ document through the Food Bank and Senior Center. Questions were asked about the financial progress at the clinic and whether we were making progress toward reducing the subsidy. Mr. Jensen indicated that it is still a little soon to predict where we will end up. There was a suggestion that the Superintendent write a letter to the Editor at the Beachcomber on the status of the clinic.

**SeaMar Community Health Centers
Vashon Medical Clinic
For the 4 Month Period Ending February, 2021**

Fiscal Period	YTD 4 Months	Average Per Month	Comments
VISITS	3,419	854.8	
REVENUE			
Private Pay	59,277	\$14,819	
Medicaid FFS	26,655	\$6,664	
Medicare FFS	329,288	\$82,322	
Commercial Ins	290,449	\$72,612	Includes Kaiser
Other FFS	276,026	\$69,007	
Managed Care FFS	123,326	\$30,832	Includes Medicaid Managed Care
Total Encounter Rate	3,621	\$905	
Allocation Costs			
TOTAL FEE FOR	1,108,642	\$277,161	Billed Charges
DEDUCTIONS FROM REVENUES	(\$842,705)	(\$210,676)	Bad Debt and Contractual Allowances
TOTAL NET FEE FOR SERVICES	\$265,937	\$66,484	24.0% Collections as a percentage of billed charges
FQHC Enhancement	\$58,822	\$14,706	
TOTAL MANAGED CARE GRANTS	\$4,161	\$1,040	
PHD Subsidy	\$500,000	\$125,000	Current monthly subsidy through October 2021
TOTAL NET REVENUE	\$828,997	\$207,249	
EXPENSES			
Total Salary	\$391,873	\$97,968	
Fringe Benefits	\$99,182	\$24,796	
TOTAL PERSONNEL	\$491,055	\$122,764	62.7% Personnel costs as a percentage of total vs. 55% for NCH
Operating Supplies	\$82,886	\$20,722	10.6% Supply cost as percentage of total vs. 2% for NCH
Depre & Amortization	\$3,363	\$841	
Building & Equipment Rental	\$35,919	\$8,980	
Repair and Maintenance	\$8,490	\$2,123	
Utilities	\$5,666	\$1,417	
Telephone	\$39	\$10	
Technology	\$17,440	\$4,360	
Office Supplies	\$922	\$231	
Other Contractual Services	\$6,309	\$1,577	
Travel & Meeting	\$2,965	\$741	
Taxes, Due & Licenses	\$2,698	\$675	
Interest Expense	\$2,524	\$631	
TOTAL EXPENSE	\$660,275	\$165,069	
NET CONTRIBUTION	\$168,722	\$42,181	
Total Shared Medical Costs	37,697	\$9,424	
Total Allocated Indirect	84,882	\$21,221	
TOTAL EXPENSES	\$782,854	\$195,714	
NET GAIN / (LOSS)	\$46,143	\$11,536	Total expense including allocated overhead
ANNUALIZED		\$138,429	

SeaMar CHC

Vashon Medical & BH Intergrated, Dept 317 & Dept. 410

For the 11th Month Period Ending February 28, 2021

Fiscal Period	11	10		Current	Prior	Yr to Yr
	Current Month	Prior Month	Variance	YTD	YTD	Variance
Clinic Days per Month	20	20	0	233	235	(2)
Visits	1,008	1,048	(40)	3,419	0	3,419
Visits per Clinical Day	50	52	(2)	15	0	15
Annualized Productivity	3,941	4,047	(106)	3,822	0	3,822
Personnel Cost per Visit	132	144	(12)	144	0	144
Supplies per Visit	9	14	(5)	24	0	24
Direct Cost per Visit	176	175	1	193	0	193
Total Cost per Visit	212	206	7	229	0	229
FTEs						
Providers	3.21	3.25	(0.04)	0.96	0.00	0.96
Support Staff	9.54	9.68	(0.14)	3.05	0.00	3.05
	12.75	12.93	(0.18)	4.02	0.00	4.02
Provider to Staff Ratio	2.97	2.98	(0.01)	3.17	0.00	3.17
	Current Month	Prior Month	Variance	Current YTD	Prior YTD	Yr to Yr Variance
Private Pay	29,451	12,503	16,948	59,277	0	59,277
Medicaid FFS	19,888	160	19,728	26,655	0	26,655
Medicare FFS	97,069	98,761	(1,692)	329,288	0	329,288
Commercial Ins	95,211	84,752	10,459	290,449	0	290,449
Other FFS	86,064	89,051	(2,987)	276,026	0	276,026
Managed Care FFS	40,403	39,428	975	123,326	0	123,326
Total Encounter Rate Allocation Costs	0	0	0	3,621	0	3,621
TOTAL FEE FOR SERVICES	368,085	324,655	43,431	1,108,642	0	1,108,642
Bad Debt Allowances	(41,610)	(43,563)	1,953	(161,198)	0	(161,198)
Uncompensated Care	(32,680)	(13,119)	(19,561)	(55,165)	0	(55,165)
Contractual Allowances	(242,456)	(221,910)	(20,547)	(626,342)	0	(626,342)
DEDUCTIONS FROM REVENUES	(316,746)	(278,591)	(38,155)	(842,705)	0	(842,705)
TOTAL NET FEE FOR SERVICES	51,339	46,064	5,276	265,937	0	265,937
Managed Care Capitation	4,161	0	4,161	4,161	0	4,161
FQHC Enhancement	38,621	20,201	18,420	58,822	0	58,822
TOTAL MANAGED CARE	42,782	20,201	22,581	62,982	0	62,982
BPHC	0	0	0	78	0	78
GRANTS	0	0	0	78	0	78
County Contracts	125,000	125,000	0	500,000	0	500,000
CONTRACTS	125,000	125,000	0	500,000	0	500,000
Mgmt Fee & Other	0	(6,128)	6,128	0	0	0
TOTAL NET REVENUE	219,121	185,137	33,984	828,997	0	828,997
Total Salary	102,430	114,010	(11,581)	391,873	0	391,873
Fringe Benefits	30,651	36,680	(6,029)	99,182	0	99,182
TOTAL PERSONNEL	133,081	150,690	(17,610)	491,055	0	491,055
Operating Supplies	8,831	14,356	(5,525)	82,886	0	82,886
Depre & Amortization	1,535	985	550	3,363	0	3,363
Building & Equipment Rental	9,711	10,352	(640)	35,919	0	35,919
Repair and Maintenance	3,795	205	3,591	8,490	0	8,490
Utilities	1,754	2,686	(932)	5,666	0	5,666
Telephone	26	13	14	39	0	39
Technology	15,028	0	15,028	17,440	0	17,440
Office Supplies	29	345	(316)	922	0	922
Other Contractual Services	1,946	2,352	(406)	6,309	0	6,309
Travel & Meeting	925	0	925	2,965	0	2,965
Taxes, Due & Licenses	0	280	(280)	2,698	0	2,698
Interest Expense	827	891	(63)	2,524	0	2,524
TOTAL EXPENSES	177,490	183,156	(5,666)	660,275	0	660,275
NET CONTRIBUTION	41,631	1,981	39,650	168,722	0	168,722
Total Shared Medical Costs	10,208	12,411	(2,203)	37,697	0	37,697
Total Allocated Indirect Costs	26,392	20,023	6,369	84,882	0	84,882
TOTAL EXPENSES	214,090	215,590	(1,500)	782,854	0	782,854
NET GAIN / (LOSS)	5,031	(30,453)	35,484	46,143	0	46,143