

Clinic Relations Committee

Minutes

April 13, 2022

1:00 PM

Present: Wendy Noble, Tom Langland, Kerry Barnes, Jeni Johnson,

Guest: Michelle Krell, Clinical Director VYFS

**1. Clinic Updates – Kerry Barnes**

a. Covid concern:

- Patients are denying possible Covid symptoms when being screened, but report them when they get into the exam room. This is a concern for potential exposure of staff and other patients.
- Plan: Improve signage regarding reporting symptoms and remind patients that they can still be seen, but in a safe area

b. Staffing:

- Clinic still running without adequate MA coverage.
- ARNP Brigette Chandler will be starting to see patients on a MTW schedule. She will be working at Sea Mar's White Center Clinic on Thursdays and Fridays. She has worked as a school nurse in the past and also has extensive experience in palliative care. She is familiar with Vashon from her past experience at Camp Sealth.

c. Covid Vaccinations:

There is not enough staffing to be able to provide Covid vaccinations at this time. The clinic was providing them from 10-2 on a walk-in basis. However 30 people showed up at the same time one day, so the clinic is now referring people to the pharmacy site.

d. Lab coverage

There will be full-time lab coverage starting on May 2 at the clinic M-F 8:00-4:00. Still using Quest Lab.

Action:

Kerry will be trying to recruit CNA's to undergo Registered MA training. Sea Mar will be advertising for CNAs for Vashon. They may place an ad in the Beachcomber.

**2. Behavioral Health Needs--Jeni Johnson, Kerry Barnes, Michelle Krell**

- a. The Psychiatric ARNP sees patients by Zoom on Fridays at the clinic. All patients must be referred by their Sea Mar PCP. She does not see patients under age 18. Medicaid covers these visits but Medicare does not.
- b. VYFS contracts for the services of another island psychiatric ARNP who sees patients through her private practice.
- c. The Primary Care doctors and ARNP's will see patients who are stable on their psychiatric medications for continuous prescribing, but will not be diagnosing, starting or adjusting medications for patients who are not stable.
- d. There is a need for a provider who will diagnose ADHD. At this time nobody in Sea Mar is providing that care. Current patients with ADHD may have their medications monitored at the clinic, sometimes with urine screens.
- e. There is a provider at White Center who sees children with Behavioral Health needs.

Action:

Kerry will set up a meeting with Dr. Erdmann, Jeni and Michelle to discuss collaboration to better meet the behavioral health needs of the island.

**3. Same day visits---Kerry, Tom, Wendy**

Kerry shared the impact of patients who insist on being seen the same day.

- Each provider has 2-4 open lots in the morning, but those fill fast, and the rest are scheduled
- Having more 30-minute appointments means there is less time for other visits.
- The scheduled patients who may have waited for 3 weeks to be seen now have their care delayed or visit shortened.
- Staff are pressured to room and set up an extra visit when rooms and time are already short.
- Last week there were 5 walk-in patients. None were established patients. If the patient is not already an established Sea Mar patient so there are no prior records to review, and a chart has to be created.
- Patients who now have longer waits feel that they are not receiving optimal care.

Action:

Urgent conditions that need same day care will continue to be addressed when at all possible. Jennifer and Kerry will work with Dr. Erdmann on a plan to develop triage guidelines for phone callers wanting same day care.

Tom and Wendy offered to assist in any way helpful, and will meet on April 20<sup>th</sup> for discussion of ways the District can provide support.

Respectfully submitted,  
Wendy Noble

Next Meeting:  
May 17, 2022  
1:00 PM  
On Zoom



**SeaMar CHC**

Vashon Medical & BH Intergrated, Dept 317 & 410  
For the 11th Month Period Ending Feb 28, 2022

Fiscal Period	11 Current Month	10 Prior Month	Variance	Current YTD	Prior YTD	Yr to Yr Variance
Clinic Days per Month	20	19	1	228	232	(4)
Visits	753	928	(175)	10,261	3,419	6,842
Visits per Clinical Day	38	49	(11)	45	15	30
Annualized Productivity	2,899	3,880	(981)	3,624	3,839	(215)
Personnel Cost per Visit	174	156	18	144	144	1
Supplies per Visit	41	21	21	22	24	(2)
Direct Cost per Visit	242	198	44	210	193	17
Total Cost per Visit	271	218	52	234	229	5
<b>FTEs</b>						
Providers	3.26	3.16	0.10	3.12	0.96	2.15
Support Staff	9.09	9.91	(0.82)	8.78	3.05	5.72
	12.35	13.07	(0.72)	11.90	4.02	7.88
<b>Provider to Staff Ratio</b>	2.79	3.14	(0.35)	2.82	3.17	(0.35)
	Current Month	Prior Month	Variance	Current YTD	Prior YTD	Yr to Yr Variance
Private Pay	5,740	8,567	(2,826)	134,853	59,277	75,576
Medicaid FFS	2,055	4,334	(2,280)	24,766	26,655	(1,889)
Medicare FFS	136,892	136,197	695	1,225,382	329,288	896,094
Medicare Advantage FFS	86,202	78,852	7,349	1,140,457	184,067	956,390
Commercial Ins	99,612	93,327	6,285	1,101,788	290,449	811,339
Other FFS	1,165	3,400	(2,235)	17,200	91,960	(74,760)
Managed Care FFS	45,340	50,040	(4,700)	547,292	123,326	423,966
Total Encounter Rate Allocation Costs	0	0	0	0	3,621	(3,621)
TOTAL FEE FOR SERVICES	377,007	374,718	2,288	4,191,737	1,108,642	3,083,095
Bad Debt Allowances	(2,580)	(3,056)	477	(156,417)	(161,198)	4,782
Uncompensated Care	(2,875)	(1,524)	(1,351)	(105,895)	(55,165)	(50,730)
Contractual Allowances	(317,432)	(301,049)	(16,383)	(3,077,226)	(626,342)	(2,450,884)
DEDUCTIONS FROM REVENUES	(322,887)	(305,630)	(17,257)	(3,339,538)	(842,705)	(2,496,832)
TOTAL NET FEE FOR SERVICES	54,120	69,089	(14,969)	852,199	265,937	586,263
Managed Care Capitation	598	738	(140)	12,864	4,161	8,703
FQHC Enhancement	47,162	42,122	5,040	416,091	58,822	357,270
TOTAL MANAGED CARE	47,760	42,860	4,900	428,955	62,982	365,972
BPHC	0	0	0	0	78	(78)
Misc Grants Rev	0	0	0	2,218	0	2,218
GRANTS	0	0	0	2,218	78	2,140
County Contracts	125,000	125,000	0	1,375,000	500,000	875,000
Other Contracts & Funding	0	0	0	2,388	0	2,388
CONTRACTS	125,000	125,000	0	1,377,388	500,000	877,388
<b>TOTAL NET REVENUE</b>	226,879	236,948	(10,069)	2,660,760	828,997	1,831,763
Total Salary	99,466	113,567	(14,101)	1,165,849	391,873	773,976
Fringe Benefits	31,395	31,424	(29)	306,467	99,182	207,285
Professional Services - Providers	0	0	0	6,726	0	6,726
<b>TOTAL PERSONNEL</b>	130,861	144,991	(14,130)	1,479,042	491,055	987,988
Operating Supplies	31,086	19,266	11,821	227,663	82,886	144,777
Depre & Amortization	980	980	(0)	10,782	3,363	7,419
Building & Equipment Rental	7,634	7,660	(26)	82,947	35,919	47,028
Repair and Maintenance	2,109	4,525	(2,417)	27,487	8,891	18,596
Utilities	1,771	3,370	(1,599)	14,382	5,666	8,716
Telephone	0	0	0	1,979	39	1,940
Technology	0	0	0	2,240	17,440	(15,200)
Office Supplies	722	1,018	(296)	6,243	922	5,322
Other Contractual Services	3,638	69	3,568	274,831	6,309	268,523
Travel & Meeting	1,417	1,007	410	15,693	2,965	12,728
Training	1,076	0	1,076	2,082	0	2,082
Taxes, Due & Licenses	0	0	0	560	2,698	(2,138)
Miscellaneous	0	26	(26)	26	0	26
Interest Expense	800	794	5	6,800	2,524	4,276
<b>TOTAL EXPENSES</b>	182,093	183,707	(1,615)	2,152,758	660,677	1,492,081
<b>NET CONTRIBUTION</b>	44,787	53,241	(8,454)	508,002	168,320	339,682
Total Allocated Indirect Costs	21,755	18,989	2,766	252,524	122,579	129,945
<b>TOTAL EXPENSES</b>	203,848	202,696	1,151	2,405,281	783,256	1,622,026
<b>NET GAIN / (LOSS)</b>	23,032	34,252	(11,220)	255,478	45,742	209,737