



PO BOX 213, Vashon WA 98070
vashonhealthcare.org

Board of Commissioner's Meeting May 4, 2022

Superintendent's Report

Sea Mar Financials

The Vashon Clinic finished March 2022 with a \$185,102 Net Gain for the month. Given that March is the last month in Sea Mar's fiscal year, the YTD result also represent the year-end for the clinic. The clinic finished Sea Mar's fiscal year-end with a Net Gain of \$440,581. A significant contributing factor to the March and Year-End results was \$176,117 in 340b pharmacy revenue. This revenue represents approximately 6 months of 340b revenue. For March, visits were up 3.6% from prior month while non-pharmacy billings were down about 4.5%. Clinic visits for the year totaled 11,406. Overall expenses for March were flat compared to prior month.

Strategic Planning 5-Year Financial Projections

Included in your materials are two draft projections. These are a work in progress. The first represents a projection of Vashon Clinic financials through 2027. Key assumptions in this projection include a reduction in the Sea Mar annual subsidy to \$1,100,000 by 2023, which increases to \$1.7 million by 2027. This reduction is likely based on the impact of 340b revenue which is now expected to total \$350,000 per year beginning in 2022. In addition, the clinic financials include the addition of annual depreciation of \$333,333 on a \$10 million building beginning in 2025.

The second projection is for the District. Based on assumptions regarding a levy rate of .45/1000 in 2023 and .42/1000 for the remaining years, the line of credit gets paid off by 2024. Lease revenue and expense goes away in 2025 with a new building. Debt service of over \$300,000 per year begins in 2025 based on a \$4 million borrowing. Also added is a new District expense line to reflect investment in new programs. Net income declines significantly beginning in 2025 but the District maintains cash reserves of over \$1.3 million in 2025 through 2027.

Project Financing and Construction Options as a PHD

Last week I requested that Brad Berg write up options we as a public hospital district have for funding and constructing a new clinic building. The following is my summary of the options:

1. District Acquires Land and Constructs Clinic Using the Public Bid Process

Under this scenario, the District purchases the land and hires the architect to design the building. The architect takes the project through the design phase with input from Sea Mar and prepares the bid package for the District. The District puts it out to bid and selects the lowest responsible bidder. The District owns the building once constructed. The District would want to seek transfer of the \$3 million in State funding from Sea Mar to the District during the 2023 Legislative Session. The District would need to fund the balance of capital costs through a combination of any federal appropriation, philanthropy and District borrowing. The District would lease the building to Sea Mar at no cost through the operating agreement. Depreciation and borrowing costs would be carried by the District.

2. District Acquires Land and Constructs the Clinic Utilizing a Design-Build Contracting Process

Under a design-build contracting process, the District would need to seek approval from the Projects Review Committee of the Capital Projects Advisory Board. It would select a contractor through a Request for Qualifications process rather than the lowest responsible bidder. Per Patricia Haley, the District would need to develop the design for the clinic through schematic design as part of the RFQ document. Through this process, Sea Mar's construction firm may be one of the firms selected to respond to the RFQ.

3. District Acquires Land, Enters into a Ground Lease with Sea Mar and Sea Mar Funds and Constructs the Building

Sea Mar would design and construct the new clinic utilizing their internal architecture and construction resources with funding from the State appropriation and Sea Mar borrowing. Sea Mar would own the building during the term of the ground lease. The ownership would transfer to the District at the end of the ground lease. The ground lease could include one of more options for the District to acquire the building during the term at either a pre-determined price or based on fair market value at the time the option is exercised. No public bid process would be required.

4. Sea Mar Purchases the Land and Constructs the Building

Sea Mar owns the land and building and funds the entire construction cost. The District would enter into an operating agreement with Sea Mar. Sea Mar passes on debt service to the District for any borrowed money used to construct the building as part of the operating agreement. No public bid process would be required.

Committee Reports

Administration and Finance

Wolczko

The committee met May 3rd to review Sea Mar's March 2022 clinic financials and 5-year projections for the Vashon Clinic and the District prepared by the Superintendent as part of the planning process.

As of May 1, 2022 our cash balance with King County was as follows:

Daily Cash Balance Report

As Of 05-01-2022

Report ID: CM_RPRT_014

Report Date: 05/03/2022

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Fund Fund Name Ending Balance

140050010 VASHON-MAURY HOSPITAL 5 GENERAL -320,504.87

Total -320,504.87

Accounts Payable

Report Date: 5/2/2022

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04/01/2022 to 04/30/2022

DISTRICT VHEALTHD

Payee	Number	Amount	Date
LAKE KENNEDY MCCULLOCH CPA	9971200	230.00	04/27/2022
SEA MAR COMMUNITY HEALTH CLINICS	9971201	125,000.00	04/27/2022
SUNRISE RIDGE HEALTH SERVICES	9971202	7,524.40	04/27/2022
VASHON CHAMBER OF COMMERCE	9971203	35.00	04/27/2022
WENDY NOBLE	9971204	17.88	04/27/2022

Total for District VHEALTHD

132,807.28

Payroll for Approval

Full Cash Requirements Report

April 1 to April 15, 2022

Payroll Type: Off-Cycle

Accountant(s): Barbara Huff

Total Cash Remitted By Gusto \$8,397.69

Total Payroll \$8,397.69

Debits Summary: Debit Date 2022-04-22

Total Direct Deposits \$5,124.87

Total Taxes (Employee and Employer) \$3,272.82

Total Debit \$8,397.69

Full Cash Requirements Report

April 16 to April 30, 2022

Payroll Type: Regular

Accountant(s): Barbara Huff

Total Cash Remitted By Gusto \$4,253.27

Total Payroll \$4,253.27

Debits Summary: Debit Date 2022-05-03

Total Direct Deposits \$2,723.47

Total Taxes (Employee and Employer) \$1,529.80

Total Debit \$4,253.27

Strategic Planning Task Force

The Strategic Planning Task Force met on April 21 and discussed some takeaways from the last meeting with Sea Mar on April 6, and next steps. Some of the takeaways included:

- Rogelio was not at all interested in becoming involved in a public bid process to construct this building
- Sea Mar has a time urgency about moving forward on this project.
- Sea Mar has their own methods, processes and resources for building facilities and has probably wrung out a lot of costs from the typical construction process.
- Sea Mar felt that our cost estimates were very high and that the clinic could be constructed for much less.
- Rogelio seemed like he might be open to an alternative where we build the clinic and they simply contract to operate it. His strong preference is for Sea Mar to construct it.

The Task Force directed the Superintendent to clarify options for the district with Brad Berg including the ability of the District to simply acquire the building from Sea Mar once constructed by them. Patricia commented that the public will respond more to the look of the clinic as long as the clinic is functional. The Task Force questioned the quality of the clinic building that Sea Mar typically builds and asked to tour one of their more recently constructed buildings.

On May 3rd a sub-group of the task force toured the Des Moines Sea Mar Clinic, which was constructed in 2014. In attendance were Alan Aman, Dr. Gary Koch, Patricia Haley and Eric Jensen. The clinic was constructed new in 2014.

Task Force Timeline (Proposed Revision)

- Complete Planning Tasks, including business plan and feasibility assessment 5/31
- Planning Retreat #2/Board Meeting* 6/15

Vashon Health Care District - Budget 2022-2027 <i>DRAFT</i>								
	2021	2022	2023	2024	2025	2026	2027	Assumptions
Budget Category								
DISTRICT MAXIMUM LEVY		\$2,517,310	\$2,542,483	\$2,567,908	\$2,593,587	\$2,619,523	\$2,645,718	1% Increase per year
Revenue								
Levy Rate/1000		\$0.501	0.450	0.420	0.420	0.420	0.420	Levy rate per 1000 reduced through 2027
Assessed Value Increase			1.15	1.05	1.05	1.05	1.05	
Assessed Value		\$3,894,000,000	\$4,478,100,000	\$4,702,005,000	\$4,937,105,250	\$5,183,960,513	\$5,443,158,538	
Property Tax Revenue		\$ 1,950,000	\$ 2,015,145	\$ 1,974,842	\$ 2,073,584	\$ 2,177,263	\$ 2,286,127	Levy remains Under Maximum per 1% Limit Increases
Medicaid Transformation Project		\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	Money available by virtue of AWPFD membership
Lease Revenue		\$ 90,630.00	\$ 93,348.90	\$ 96,149.37	\$ -	\$ -	\$ -	Lease increases 3% annually through 2024
Donations		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Revenue		\$ 2,041,630.00	\$ 2,109,493.90	\$ 2,071,991.47	\$ 2,074,584.21	\$ 2,178,263.42	\$ 2,287,126.59	
Expenses								
Total Admin Expense		\$228,328.00	\$288,940.00	\$303,387.00	\$217,599.51	\$228,479.49	\$239,903.46	2022 Lease payment = 90,630. Goes away in 2025 Assume addition of part-time Foundation Dir.
Debt Service					\$306,816.00	\$306,816.00	\$306,816.00	Assume VHCD finances the \$4.6 million balance on needed capital financing at 4.5% interest over 20 years
Clinic Services Subsidy		\$1,500,000.00	\$1,100,000.00	\$1,100,000.00	\$1,325,000.00	\$1,500,000.00	\$1,700,000.00	Subsidy increases to keep Sea Mar at breakeven based on most conservative projection of clinic performance
Program Enhancement Expense			\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	
Total Expenses		\$1,728,328.00	\$1,538,940.00	\$1,553,387.00	\$1,999,415.51	\$2,185,295.49	\$2,396,719.46	
Net Income		\$313,302.00	\$570,553.90	\$518,604.47	\$75,168.69	-\$7,032.08	-\$109,592.88	
Year End Cash Balance	-\$632,684.00	-\$319,382.00	\$591,718.00	\$1,110,322.47	\$1,185,491.16	\$1,178,459.08	\$1,068,866.20	

Low Cash Balance (March)		-\$884,136.00	-\$480,799.00	\$74,813.00				
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PROJECT COSTS

Land	\$ 600,000
Design, Site, Construction	<u>\$ 9,000,000</u>
Total	<u>\$ 9,600,000</u>

CAPITAL FUNDING PLAN

State Appropriation	\$ 3,000,000
VHCD Borrowing	\$ 4,600,000
Philanthropy	<u>\$ 2,000,000</u>
Total	<u>\$ 9,600,000</u>

				Total

Sea Mar Vashon Clinic
Annualized per 10th Month Ending January 31, 2022
VHCD and Sea Mar Projections for 2027 *DRAFT*

							VHCD Projection 3rd Version		
Fiscal Period	10 Current Month	9 Prior Month	Variance	Current YTD	Proj. 12 Months		2027 Project ed		2027 ASSUMPTIONS
Clinic Days per Month	19	21	(2)	208					
Visits	928	824	104	9,508	11,410		15,269		A 6% increase in visits per year is assumed based on a growth in patient panel to 7500 and visits of approximately 2 per patient per year
Visits per Clinical Day	49	39	10	46					
Annualized Productivity	3,880	3,187	692	3,698					
Personnel Cost per Visit	156	164	(8)	142	\$141.79		\$172.51		4% increase in personnel cost per visit. I'm am looking at how I might factor in a more accurate personnel estimate.
Supplies per Visit	21	30	(9)	21	\$20.67		23.97		
Direct Cost per Visit	198	246	(48)	207					
Total Cost per Visit	218	275	(57)	232					
Total Fees per Visit					\$401.21		465.12		3% increase in fees billed per visit per year
Deductions per Visit					\$(317.28)		\$(376.82)		3.5% increase in deductions per visit per year
FTEs									
Providers	3.16	3.09	0.07	3.10					
Support Staff	9.91	10.78	(0.87)	8.75					
	13.07	13.87	(0.80)	11.85					
Provider to Staff Ratio	3.14	3.49	(0.35)	2.82					
	Current Month	Prior Month	Variance	Current YTD	% Payer Mix				
Private Pay	8,567	4,491	4,076	129,113	3.4%				
Medicaid FFS	4,334	3,722	612	22,711	0.6%				
Medicare FFS	136,197	65,850	70,347	1,088,490	28.5%				
Medicare Advantage FFS	78,852	102,597	(23,744)	1,054,255	27.6%				
Commercial Ins	93,327	94,241	(914)	1,002,176	26.3%				
Other FFS	3,400	1,225	2,175	16,034	0.4%				
Managed Care FFS	50,040	53,260	(3,220)	501,952	13.2%	\$602,342	923,217		Medicaid Fees remain 13% of Total
TOTAL FEE FOR SERVICES	374,718	325,387	49,331	3,814,730	100.0%	\$4,577,676	\$7,101,670		Annual Visits x Fees per Visit
Pharmacy Revenue							\$386,428		New 340b revenue begins being realized in 2022 of approximately \$350,000 annually. This increases 2% per year.
TOTAL FEE FOR SERVICES PLUS PHARM							\$7,488,098		
Bad Debt Allowances	(3,056)	(9,765)	6,708	(153,837)					

Uncompensated Care	(1,524)	(6,734)	5,210	(103,019)					
Contractual Allowances	(301,049)	(258,110)	(42,939)	(2,759,794)					
DEDUCTIONS FROM REVENUES	(305,630)	(274,609)	(31,021)	(3,016,651)	\$(3,619,981)	% Net	\$(5,753,570)	% Net	Annual Visits x Revenue Deductions per Visit
TOTAL NET FEE FOR SERVICES	69,089	50,778	18,310	798,079	\$957,695	20.9%	\$1,734,528	24.4%	
Managed Care Capitation	738	503	235	12,266					
FQHC Enhancement	42,122	33,968	8,154	368,929					
TOTAL MANAGED CARE	42,860	34,471	8,389	381,195	\$457,434	30.9%	\$525,000	31.8%	Use Sea Mar's projection for 2025
NET FEE + MANAGED CARE					\$1,415,129		\$2,259,528		
BPHC	0	0	0	0					
Misc Grants Rev	0	0	0	2,218					
GRANTS	0	0	0	2,218					
VHCD Subsidy	125,000	125,000	0	1,250,000	\$1,500,000		1,700,000		District Subsidy Decreases to \$1.1 million in 2023 and increases beginning in 2025 to \$1.7 million in 2027
Other Contracts & Funding	0	0	0	2,388					
CONTRACTS	125,000	125,000	0	1,252,388					
TOTAL NET REVENUE	236,948	210,249	26,699	2,433,880	\$2,915,129		\$3,959,528		
Total Salary	113,567	105,966	7,601	1,066,383					
Fringe Benefits	31,424	29,255	2,169	275,072					
Professional Services - Providers	0	0	0	6,726					
TOTAL PERSONNEL	144,991	135,221	9,770	1,348,181	\$1,617,817		2,634,059		<i>Personnel cost based on projected \$/visit x Proj. visits</i>
Operating Supplies	19,266	24,769	(5,504)	196,577	\$235,892		365,956		Supply cost based on projected \$/visit x Proj. visits
Depre & Amortization*	980	980	0	9,802	\$11,762		\$300,000		<i>Assumes Dep'n is charged on a \$9 million project over 30 years. Land is not included. This is a non-cash expense</i>
Building & Equipment Rental	7,660	7,524	136	75,313	\$90,376		0		Building rental goes away
Repair and Maintenance	4,525	77	4,449	25,378	\$30,454		35,304		
Utilities	3,370	0	3,370	12,611	\$15,133		17,544		
Telephone	0	0	0	1,979	\$2,375		2,753		
Technology	0	0	0	2,240	\$2,688		3,116		
Office Supplies	1,018	0	1,018	5,521	\$6,625		7,680		
Other Contractual Services	69	31,673	(31,604)	271,194	\$325,433		225,102		Reduce to \$200,000 in 2023 then increase 3%
Travel & Meeting	1,007	1,846	(839)	14,276	\$17,131		19,860		
Training	0	0	0	1,006	\$1,207		1,399		
Taxes, Due & Licenses	0	0	0	560	\$672		779		
Miscellaneous	26	0	26	26	\$31		36		
Interest Expense	794	543	251	6,000	\$7,200		8,347		
TOTAL EXPENSES	183,707	202,634	(18,927)	1,970,665	\$2,364,797		\$3,621,936		
NET CONTRIBUTION	53,241	7,615	45,626	463,215	\$550,332		\$337,593		
Total Allocated Indirect Costs	18,989	24,251	(5,262)	230,769	\$276,923		321,029		3% increase per year
TOTAL EXPENSES	202,696	226,885	(24,189)	2,201,434	\$2,641,721		3,942,965		

NET GAIN / (LOSS)	34,252	(16,636)	50,888	232,447	\$273,408	\$16,563	<i>Increase in Subsidy to \$1.7 million by 2027 needed to keep Sea Mar at breakeven</i>
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* For purposes of this analysis, financing is assumed to include the State Appropriation of \$ 3 million, philanthropy of \$2 million, and District borrowing of \$4.6 million.

SeaMar CHC
Vashon Medical
For the 10th Month Period Ending January 31, 2022

Fiscal Period	10 Current Month	9 Prior Month	Variance	Current YTD	Annualized	2023 Projected	2024 Projected	2025 Projected	2026 Projected	2027 Projected	2027 ASSUMPTIONS
Clinic Days per Month	19	21	(2)	208							
Visits	928	824	104	9,508	11,410	12,094	12,820	13,589	14,404	15,269	6% increase in visits per year
Visits per Clinical Day	49	39	10	46							
Annualized Productivity	3,880	3,187	692	3,698							
Personnel Cost per Visit	156	164	(8)	142	\$141.79	\$147.47	\$153.36	\$159.50	\$165.88	\$172.51	
Supplies per Visit	21	30	(9)	21	\$20.67	\$21.30	\$21.93	\$22.59	\$23.27	\$23.97	3% increase per year
Direct Cost per Visit	198	246	(48)	207							
Total Cost per Visit	218	275	(57)	232							
Total Fees per Visit					\$401.21	\$413.25	\$425.65	\$438.42	\$451.57	\$465.12	3% increase in fees billed per year
Deductions per Visit					-\$317.28	-\$328.38	-\$339.87	-\$351.77	-\$364.08	-\$376.82	3.5% increase in deductions per year
FTEs											
Providers	3.16	3.09	0.07	3.10							
Support Staff	9.91	10.78	(0.87)	8.75							
	13.07	13.87	(0.80)	11.85							
Provider to Staff Ratio	3.14	3.49	(0.35)	2.82							
	Current Month	Prior Month	Variance	Current YTD							
Private Pay	8,567	4,491	4,076	129,113							
Medicaid FFS	4,334	3,722	612	22,711							
Medicare FFS	136,197	65,850	70,347	1,088,490							
Medicare Advantage FFS	78,852	102,597	(23,744)	1,054,255							
Commercial Ins	93,327	94,241	(914)	1,002,176							
Other FFS	3,400	1,225	2,175	16,034							
Managed Care FFS	50,040	53,260	(3,220)	501,952	\$602,342	659,724	720,286	786,409	858,601	937,420	Medicaid Fees remain 13% of Total 13.2%
Total Encounter Rate	0	0	0	0							
Allocation Costs											
TOTAL FEE FOR SERVICES	374,718	325,387	49,331	3,814,730	\$4,577,676	\$4,997,907	\$5,456,714	\$5,957,641	\$6,504,552	\$7,101,670	Annual Visits x Fees per Visit
Pharmacy					\$350,000	357,000	364,140	371,423	378,851	386,428	
TOTAL FEE FOR SERVICES PLUS PHARMACY					\$4,927,676	\$5,354,907	\$5,820,854	\$6,329,064	\$6,883,404	\$7,488,098	
Bad Debt Allowances	(3,056)	(9,765)	6,708	(153,837)							
Uncompensated Care	(1,524)	(6,734)	5,210	(103,019)							
Contractual Allowances	(301,049)	(258,110)	(42,939)	(2,759,794)							
DEDUCTIONS FROM REVENUES	(305,630)	(274,609)	(31,021)	(3,016,651)	-\$3,619,981	-\$3,971,481	-\$4,357,112	-\$4,780,188	-\$5,244,344	-\$5,753,570	Annual Visits x Revenue Deductions per Visit
TOTAL NET FEE FOR SERVICES	69,089	50,778	18,310	798,079	\$1,307,695	\$1,383,425	\$1,463,742	\$1,548,876	\$1,639,060	\$1,734,529	28.6%
Managed Care Capitation	738	503	235	12,266							
FQHC Enhancement	42,122	33,968	8,154	368,929							
TOTAL MANAGED CARE	42,860	34,471	8,389	381,195	\$457,434	471,157	485,292	499,850	514,846	525,000	Use Sea Mar's estimate for 2027
BPHC	0	0	0	0							

Misc Grants Rev	0	0	0	2,218							
GRANTS	0	0	0	2,218							
County Contracts	125,000	125,000	0	1,250,000	\$1,200,000	1,100,000	1,100,000	1,100,000	1,100,000	1,100,000	
Other Contracts & Funding	0	0	0	2,388							District Subsidy Held Constant from 2023. Annualized adjusted to 1.1 million after 1 Qtr
CONTRACTS	125,000	125,000	0	1,252,388							
TOTAL NET REVENUE	236,948	210,249	26,699	2,433,880	\$2,965,129	\$2,954,582	\$3,049,034	\$3,148,726	\$3,253,906	\$3,359,529	
Total Salary	113,567	105,966	7,601	1,066,383							
Fringe Benefits	31,424	29,255	2,169	275,072							
Professional Services - Providers	0	0	0	6,726							
TOTAL PERSONNEL	144,991	135,221	9,770	1,348,181	\$1,617,817	1,783,482	1,966,110	2,167,440	2,389,386	2,634,059	Personnel cost/visit x annual visits
Operating Supplies	19,266	24,769	(5,504)	196,577	\$235,892	257,547	281,190	307,003	335,186	365,956	Supply cost based on projected \$/visit x Proj. visits
Depre & Amortization	980	980	0	9,802	\$11,762	\$0	\$0	300,000	300,000	300,000	Dep'n on a \$9 million building over 30 years
Building & Equipment Rental	7,660	7,524	136	75,313	\$90,376	\$93,087	\$95,879	\$0	\$0	\$0	Building rental goes away
Repair and Maintenance	4,525	77	4,449	25,378	\$30,454	\$31,367	\$32,308	\$33,277	\$34,276	\$35,304	
Utilities	3,370	0	3,370	12,611	\$15,133	\$15,587	\$16,055	\$16,536	\$17,033	\$17,544	
Telephone	0	0	0	1,979	\$2,375	\$2,446	\$2,519	\$2,595	\$2,673	\$2,753	
Technology	0	0	0	2,240	\$2,688	\$2,769	\$2,852	\$2,937	\$3,025	\$3,116	
Office Supplies	1,018	0	1,018	5,521	\$6,625	\$6,824	\$7,029	\$7,240	\$7,457	\$7,680	
Other Contractual Services	69	31,673	(31,604)	271,194	\$325,433	\$200,000	\$206,000	\$212,180	\$218,545	\$225,102	Current year inflated due to Covid. Reduction in 2023 to 200,000. Then increase at 3%
Travel & Meeting	1,007	1,846	(839)	14,276	\$17,131	\$17,645	\$18,174	\$18,720	\$19,281	\$19,860	
Training	0	0	0	1,006	\$1,207	\$1,243	\$1,281	\$1,319	\$1,359	\$1,399	
Taxes, Due & Licenses	0	0	0	560	\$672	\$692	\$713	\$734	\$756	\$779	
Miscellaneous	26	0	26	26	\$31	\$32	\$33	\$34	\$35	\$36	
Interest Expense	794	543	251	6,000	\$7,200	\$7,416	\$7,638	\$7,868	\$8,104	\$8,347	
TOTAL EXPENSES	183,707	202,634	(18,927)	1,970,665	\$2,364,797	\$2,420,138	\$2,637,782	\$3,077,884	\$3,337,116	\$3,621,935	
NET CONTRIBUTION	53,241	7,615	45,626	463,215	\$600,332	\$534,445	\$411,252	\$70,842	-\$83,210	-\$262,407	
Total Allocated Indirect Costs	18,989	24,251	(5,262)	230,769	\$276,923	\$285,230	\$293,787	\$302,601	\$311,679	\$321,029	3% increase per year
TOTAL EXPENSES	202,696	226,885	(24,189)	2,201,434	\$2,641,721	2,705,368	2,931,570	3,380,485	3,648,795	3,942,965	
NET GAIN / (LOSS)	34,252	(16,636)	50,888	232,447	\$323,408	\$249,214	\$117,464	-\$231,759	-\$394,889	-\$583,436	Shortfall with no increase in subsidy
Increased Subsidy Needed								\$225,000	\$400,000	\$600,000	
Revised Subsidy								\$1,325,000	\$1,500,000	\$1,700,000	
Revised NET GAIN								-\$6,759	\$5,111	\$16,564	

OUTREACH APRIL MEETINGS

Commissioners Noble and Pryne and Superintendent Jensen made a presentation to the Senior Center Friday discussion group and answered questions April 1. Commissioners Noble and Pryne made a similar presentation to Vashon Rotary and answered questions April 21.

We spoke about the district's status, the clinic's operations and challenges, and preliminary planning for a new clinic facility.

Feedback we received:

- Both groups were small – 5 at the Senior Center, 12 at Rotary -- but were very interested in the clinic and the idea of a new building.
- People still have questions about clinic operations – after-hours care, urgent care, etc.
- The Senior Center group did not know about telephone access to clinic providers after-hours, and suggested it be promoted more vigorously. One attendee asked if this service was available only to Sea Mar patients of record. We said we would find out.
- A Rotarian said the island needs an urgent care center. We explained that the clinic treats many acute injuries and illnesses, and that Vashon's population and demographics do not support a stand-alone urgent-care center.
- There were questions about the insurance payer mix of clinic patients, and about the suitability of an FQHC for Vashon. We noted that our consultant had concluded FQHC is the best model for the island.
- Attendees at the events used adjectives such as “exciting” and “neat” when presented with the idea of a new clinic building.
- One Senior Center attendee said any new facility should include a larger lobby/waiting room, observing that the small size of the current building's waiting room puts healthy patients in close proximity to sick and potentially contagious patients.
- One Rotarian said it was important that any new clinic facility be within walking distance of the bus line, and commented favorably when told our tentative site would provide such access.
- Another Rotarian wondered why donations to the Health Care District are tax-deductible when donations to the school district are not. We assured him donations to the HCD are deductible; we do not know about the school district's IRS status.